

Message Text

UNCLASSIFIED

PAGE 01 BEIRUT 02949 300841Z
ACTION NEA-11

INFO OCT-01 ISO-00 EB-08 /020 W
-----011070 300844Z /20
R 300520Z MAY 78
FM AMEMBASSY BEIRUT
TO USDOC WASHDC
INFO SECSTATE WASHDC 8114

UNCLAS BEIRUT 2949

E.O. 11652: N/A
TAGS: BBSR, LE
SUBJECT: WTDR/FTI: ZUBAIDI TRADING CO.

REF: USDOC OM OF APRIL 18, 1978.

1. LEBANON

OFFICE USE: 2. 504 3. NA 4. 01

5. ZUBAIDI TRADING CO.

6. P.O. BOX 11-7713, CORNICHE EL-MAZRAA ST., HALLAC BLDG.

7. BEIRUT

8. CONTACT: HASSAN ABDUL FATTAH ZUBAIDI

9. TITLE: OWNER AND GM

10. PHONE: 308474/302071/319838 11. TELEX: ZCO 20324LE

12. CABLE: NA

13. ESTABL: 1977 14. EMPL: NA. 15. SIZE: U

16. REPUTATION: N-UNFAVORABLE

OFFICE USE: 18. NA 19. NA 20. - 21. NA 22. NA

23. FIRM ACTS AS COMMISSION AGENT TO REPRESENT FOREIGN FIRMS
IN SUPPLYING CONSTRUCTION, INDUSTRIAL AND OTHER DEVELOPMENT PROJECTS
WITH SUPPLIES, EQUIPMENT, FINANCING AND CONSULTATION FACILITIES.

24. FOREIGN SALES: UNKNOWN.

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25. FINANCIAL REFS: HABIB BANK (OVERSEAS) LTD.; CREDIT LIBANAIS
SAL; BOTH IN BEIRUT.

26. TRADE REF: CHAMBER OF COMMERCE AND INDUSTRY, BEIRUT,
LEBANON.

27. FOREIGN FIRMS REPRESENTED: CLAIMED TO BE AGENT OF THE FOLLOWING EUROPEAN FIRMS IN ADDITION TO MORE THAN 250 OTHER COMPANIES: LARSEN AND NIELSEN/CADAMUS, DATAVET, 44 DENMARK FOR BUILDING PROJECTS, ACQUIRED 1976; ROLF HOFMANN INC., 4600 DORTMUND 1, W. GERMANY FOR CEMENT, ACQUIRED 1977; A.K. GEBAUER, LTD., 8055 ZURICH, SWITZERLAND FOR LIFTS, ACQUIRED 1978; W.P.W. BERATENDE INGENIEURE, 6602 DUDWEILER, W. GERMANY FOR PREFABRICATED HOUSES, ACQUIRED 1978; HEAT-FRIG LTD., ENGLAND FOR REFRIGERATORS, ACQUIRED 1978.

28. POST EVALUATION: THIS IS A SMALL COLLECTIVE TRADING COMPANY ESTABLISHED IN BEIRUT IN 1977 UNDER THE TRADE NAME OF ZUBAIDI TRADING COMPANY. FIRM'S ACTUAL OWNERS ARE HASAN ABDUL FATTAH ZUBAIDI (99 PERCENT OF SHARES) AND HIS COUSIN ABDUL SALAM ZUBAIDI (1 PERCENT). BOTH ARE OF JORDANIAN NATIONALITY. IN RESPONSE TO EMBASSY'S WTDR QUESTIONNAIRE, ZUBAIDI GAVE EXAGGERATED TRADE INFORMATION. EMBASSY LEARNED FROM LOCAL BANKS, GIVEN AS FIRM'S FINANCIAL REFERENCES, THAT FIRM DOES NOT DEAL WITH THE BANKS NOR DO THEY HAVE INFORMATION ABOUT ITS ASSETS AND BUSINESS ACTIVITY. RELIABLE BUSINESS SOURCES WERE UNWILLING TO RECOMMEND THE FIRM. LEBANON'S OFFICIAL GAZETTE CONTAINS A GOL DECREE NO. 1132 DATED MARCH 30, 1978, REFUSING A REQUEST FOR EXTRADITION OF MR. HASAN ABDUL FATTAH ZUBAIDI TO THE GERMAN FEDERAL REPUBLIC ON CHARGES OF DECEIVING WEST GERMAN PERSONS AND COMPANIES. FIRM IS NOT REPEAT NOT RECOMMENDED AS A TRADE CONTACT FOR U.S. FIRMS.

29. PREP: MOHAMMED O. SUKKAR APPR: TAIN P. TOMPKINS
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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 30 may 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978BEIRUT02949
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780225-0673
Format: TEL
From: BEIRUT
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t1978059/aaaaahjg.tel
Line Count: 95
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Litigation History:
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Message ID: 90d3cba3-c288-dd11-92da-001cc4696bcc
Office: ACTION NEA
Original Classification: UNCLASSIFIED
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Original Previous Classification: n/a
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Reference: n/a
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Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2782366
Secure: OPEN
Status: NATIVE
Subject: WTDR/FTI: ZUBAIDI TRADING CO.
TAGS: BBSR, LE
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/90d3cba3-c288-dd11-92da-001cc4696bcc
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